

**BCC Meeting:
May 19, 2020
Research Notes**

**Item No. 8F2
File No. 200544**

Researcher: IL Reviewer: PGE

RESOLUTION APPROVING AWARD OF CONTRACT NO. FB-01316 GROUP 1 FOR THE PURCHASE OF ORIGINAL EQUIPMENT MANUFACTURER, ORIGINAL EQUIPMENT SUPPLIER, AND AFTERMARKET PARTS, AND ESTABLISHING AN OPEN PREQUALIFICATION POOL FOR GROUPS 2 AND 3 OF CONTRACT NO. FB-01316 FOR THE PURCHASE OF ORIGINAL EQUIPMENT MANUFACTURER, ORIGINAL EQUIPMENT SUPPLIER AND AFTERMARKET PARTS, AND ORIGINAL EQUIPMENT MANUFACTURER SERVICES FOR THE DEPARTMENT OF TRANSPORTATION AND PUBLIC WORKS FOR THE INITIAL TWO YEARS OF A FIVE-YEAR TERM FOR GROUP 1 AND FOR THE INITIAL ONE YEAR OF A FIVE-YEAR TERM FOR GROUPS 2 AND 3 IN AN AMOUNT NOT TO EXCEED \$19,595,000.00; AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO GIVE NOTICE OF AWARD FOR GROUP 1, ISSUE THE APPROPRIATE PURCHASE ORDERS TO GIVE EFFECT TO SAME AND EXERCISE ALL PROVISIONS OF THE CONTRACT PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38; AND AUTHORIZING THE COUNTY MAYOR OR COUNTY MAYOR'S DESIGNEE TO SOLICIT PRICING FOR GROUPS 2 AND 3, AWARD CONTRACTS, EXERCISE ALL PROVISIONS OF THE SOLICITATION DOCUMENTS AND ANY RESULTING CONTRACTS PURSUANT TO SECTION 2-8.1 OF THE CODE OF MIAMI-DADE COUNTY, FLORIDA AND IMPLEMENTING ORDER 3-38, AND ADD VENDORS TO THE POOL AT ANY TIME, SUBJECT TO RATIFICATION BY THE BOARD ON A BI-ANNUAL BASIS

ISSUE/REQUESTED ACTION

Whether the Board should approve: (1) award of *Contract No. FB-01316*, Group 1, for the purchase of original equipment manufacturer, original equipment supplier, and aftermarket parts for a five-year term; (2) establishment of an open prequalification pool, Groups 2 and 3 of *Contract No. FB-01316*, for the purchase of original equipment manufacturer, original equipment supplier, aftermarket parts, and original equipment manufacturer services for a five-year term; and (3) award of Groups 1, 2 and 3 of *Contract No. FB-01316* for the initial two years of the five-year term for Group 1 and for the initial year of a five-year term for Groups 2 and 3 in an amount not to exceed \$19,595,000 for the Department of Transportation and Public Works (DTPW).

PROCEDURAL HISTORY

Prime Sponsor: None

Department/Requester: Internal Services Department (ISD)

This item was brought before the Chairwoman's Policy Council on April 20, 2020 and forwarded to the BCC with a favorable recommendation.

ANALYSIS

The purpose of this item is to establish a long-term contract for DTPW to acquire original equipment manufacturer, original equipment supplier, and aftermarket parts to satisfy its operational requirements for bus parts and services needed to support its fleet of over 700 buses. The item approves a contract for Group 1 and establishment of a prequalification pool for Groups 2 and 3. The contract value is not to exceed \$19,595,000 for the initial two-years out of a five-year term for Group 1 and for the initial one-year out of a five-year term for Groups 2 and 3. There are 75 line items under this award, representing the department's most commonly used bus parts and services.

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The solicitation was advertised on September 18, 2019 and closed on October 16, 2019, the “Bid Open Date.” Twenty-two bids were received. Of the 22 bids, 14 are being recommended for award under Group 1 and 19 are being recommended for inclusion in the pool under Groups 2 and 3. Note that the previous pool (*No. 5745-2/14*) included a total of 50 vendors. Although DTPW is the primary user of this pool, it is important to mention that other departments, such as MDFR and MDAD, have utilized the current pool to procure parts and services for other types of equipment (e.g., cars, trucks, construction and industrial equipment), which are often built with parts from the same OES that manufacturers bus parts.

The method of award, including bidder requirements, under the replacement award is as follows:

Group 1 (Award of OEM, OES and Aftermarket Parts): Awards will be made to the lowest priced responsive, responsible bidder on an item-by-item basis per year. Bidders shall provide proof with their bid submittal that they are the OEM, OES, or aftermarket manufacturers, or authorized resellers thereof. All responsive and responsible awarded bidders under Group 1 shall be deemed prequalified for Group 2.

Group 2 (Prequalification of Vendors to Purchase Transit Bus Parts by Brand Name for Future Price Competition): Vendors shall provide proof that they are OEM, OES, or aftermarket manufacturers, or authorized resellers of parts for listed transit buses.

Group 3 (Prequalification of Vendors to Purchase Services for Future Price Competition): Vendors shall provide proof they are the OEM capable of performing work, including work under warranty for listed transit buses.

The current pool, *Pool No. 5745-2/14*, is valued, cumulatively, at 285,770,511 for a term of 11 years and three months, effective on April 1, 2009 and expiring on June 30, 2020. The table below sets forth summary information regarding the initial and extension terms under the current pool, including annual allocation, and summary information for the proposed replacement award.

Category	Effective Date	Current Pool 5745-2/14	Approval Authority	Proposed FB-01316
Initial Allocation Amount	April 1, 2009	\$49,070,000	R-191-09	19,595,000
Extension Amount	April 02, 2009	\$ 22,850	Administrative	N/A
Extension Amount	February 2, 2010	\$ 25,000	Administrative	N/A
Extension Amount	September 8, 2010	\$ 90,000	Administrative	N/A
Option No.1	April 1, 2011	\$49,207,850	R-191-09	N/A
Option No.2	April 1, 2013	\$49,207,850	R-191-09	N/A
Extension Amount	September 16, 2014	\$112,686,000	R-806-14	N/A

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Extension Amount	September 16, 2014	\$ 450	R-806-14	N/A
Extension Amount	October 3, 2019	\$ 19,000,000	R-1040-19	N/A
Extension Amount	January, 29, 2020	\$ 6,460,510	Administrative	N/A
Total		\$285,770,510		\$120,000,000
Annual Allocation		\$25,979,137 (11year term)		\$24,000,000 (5year term)

As stated in the mayoral memorandum, the estimated annual allocation under the replacement contract is lower than the current pool because it is for less time and for approximately \$1,979,137 dollars less than the current project. The fiscal impact for this procurement is \$19,595,000. The amount will be divided in the following manner: \$9,595,00 for the initial two-years out of a five-year term for Group 1 and \$10,000,000 for the initial one-year out of a five-year term for Groups 2 and 3. Per the Bid Tracking System, as of May 13, 2020 , the award value for this procurement is \$120,000,000.

The current pool is in its extension term, which had an original expiration date of March 31, 2020. The pool was extended administratively by three months through June 30, 2020. Resolution No. 718-17 requires the Administration to commence planning for re-procurement no later than 18 months prior to the expiration of contracts and pools for the purchase of goods and services. Accordingly, based on the current pool's original expiration date of March 31, 2020, re-procurement planning should have commenced on October 31, 2018 to ensure timely award of the replacement contract prior to the original expiration date.

Figure 1: OCA performed a due diligence analysis on the awarded firms on May 11, 2020

Vendor	Sunbiz	Local Vendor	Tax Collector	West Law
B & G Auto Parts Warehouse (Group 1 & 2)	Florida Profit Corporation Principal address: 2013 S.W. 1 Street, Miami, FL 33135 Date Filed: 04/15/1985	Yes	Business Address: 2013 SW 1 st Street, Miami, FL 33135 Current/Paid	No relevant cases
B&C Truck Electric Service Inc. (Group 2)	Registered in Missouri For Profit Corporation Principal address: 1600 Campbell Kansas City, MO 64108 Date Filed: 05/14/1999	Not Local	Nothing Found	No relevant cases
Central Turbos Corp. (Group 1 & 2)	Florida Profit Corporation Principal address: 1951 N.W. 97 Avenue, Doral, FL 33172 Date File: 07/11/2001	Yes	Business Address: 1951 N.W. 97 Avenue, Doral, FL 33172 Current/Paid	No relevant cases
Dartco Transmission Sales and Service, Inc.	Foreign Profit Corporation Principal address: 4390 Long Road, Columbus, IN 47203	Not Local	Nothing Found	No relevant cases

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(Group 1 & 2)	Date Filed: 03/05/2018			
Discount Diesel Truck Parts Inc. (Group 1, 2 & 3)	Florida Profit Corporation Principal address: 9907 N.W. 116 Way, Units 112-114. Medley, FL 33178 Date Filed: 02/21/2007	Yes	Multiple Accounts: Business Address: 9905/9907 N.W. 116 Way, Unit 105, Medley, FL 33178	No relevant cases
Eco-Tech Fleet Services LLC. (Group 2)	Florida Limited Liability Company Principal address: 3601 N.W. 55 Street, Unit 106, Miami, FL 33142 Date Filed: 01/20/2015	Yes	Business Address: 3601 N.W. 55 Street, Unit 106, Miami, FL 33142	Corepointe Insurance Company Et Al vs. Eco-Tech Fleet Services, LLC, in the Eleventh Judicial Circuit Allegation: Tort/Negligence Case Status: Pending, Notice of Depositions 04/02/2020
Fraser Tool & Gauge LLC. (Group 1 & 2)	Foreign Limited Liability Company Principal address: 1352 Harvard Road, Gross Pointe, MI 48230 Date Filed: 03/14/2018	Not Local	Nothing Found	No relevant cases
Gillig LLC (Group 2)	Foreign Limited Liability Company Principal address: 451 Discovery Drive, Livermore, CA 94551 Date Filed: 01/06/2017	Not Local	Nothing Found	No relevant cases
J. David White Associates Inc. (Group 1 & 2)	Registered in Massachusetts Domestic Profit Corporation Principal address: 43 Hull Street, Cohasset, MA Date Filed: 12/23/1982	Not Local	Nothing Found	No relevant cases
Mohawk MFG & Supply Co. (Group 1 & 2)	Foreign Profit Corporation Principal address: 7200 N. Oak Park Avenue, Nile, IL 60714 Date Filed: 06/01/2011	Not Local	Nothing Found	No relevant cases
Muncie Reclamation and Supply dba Muncie Transit Supply (Group 1 & 2)	Registered in the State of Missouri Principal address: 3720 S. Madison Street, Muncie, IN Date Filed: 06/08/1989	Not Local	Nothing Found	No relevant cases

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Natsco Transit Solutions, Inc. (Group 2)	Registered in the State of Georgia Principal address: 300 Colonial Center Parkway Ste 100N, Roswell, GA 30076 Date Filed: 04/13/2020	Not Local	Nothing Found	No relevant cases
Neopart Transit LLC. (Group 1 & 2)	Florida Limited Liability Company Principal address: 5 C Dutch Court, Reading PA 19608 Date Filed: 02/06/2018	Not Local	Nothing Found	No relevant cases
Rechtien International Trucks Inc. (Group 1 & 2)	Florida Profit Corporation Principal address: 7227 N.W. 74 Avenue, Miami, FL 33166 Date Filed: 12/08/1980	Yes	Business Address: 7227 N.W. 74 th Avenue, Miami, FL 33166 Current/Paid	No relevant cases
Reliable Transmission Service Inc. (Group 2 & 3)	Florida Profit Corporation Principal address: 6613 78 Street South, Riverview, FL 33578 Date Filed: 09/09/1983	Not Local	Nothing Found	No relevant cases
The Aftermarket Parts Company LLC. (Group 1 & 2)	Foreign Limited Liability Company Principal address: 3229 Sawmill Parkway, Delaware, OH 43015 Date Filed 11/01/2013	Not Local	Nothing Found	No relevant cases
Total Truck Parts Inc. (Group 1 & 2)	Florida Profit Corporation Principal address: 6545 Walls Road, West Palm Beach, FL 33413 Date Filed: 12/17/2001	Not Local	Business Address: 7270 N.W. 43 Street, Miami, FL 33166 Current/Paid	No relevant cases
Truckpro LLC (Group 1 & 2)	Foreign Limited Liability Company Principal address: 1900 Charles Bryan Road, Suite 100, Cordova, TN 38016 Date Filed: 12/28/2011	Not Local	Nothing Found	No relevant cases
Vehicle Maintenance Program Inc. (Group 1 & 2)	Florida Profit Corporation Principal address: 3595 N. Dixie Highway, Bay 7, Boca Raton, FL Date Filed: 12/12/2002	Not Local	Nothing Found	No relevant cases

As mentioned, all vendors awarded under Group 1 will be prequalified for Group 2. Groups 2 & 3 will remain open to allow additional vendors to participate meeting or exceeding minimum requirements.

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OCA performed a search for Commodity Code 060 (**Automotive Maintenance Items and Repair/Rep.**) on the Business Management Workforce System's Certified Vendor Directory on May 10, 2020. Listed below are the local SBEs identified:

AmeTrade, Inc., DBA AmePower	Miami, FL	SBE-G&S
GENERATING SYSTEMS, INC.	Miami, FL	SBE-G&S
GRUPO INPOWER, LLC, DBA INPOWER	Miami, FL	SBE-G&S
KM PEDERSEN ENTERPRISES, INC., DBA HOMESTEAD TIRE & AUTO SERVICE CENTER	Homestead, FL	SBE-G&S
P. S. Systems, Inc.	Miami, FL	SBE-G&S
PER CAR INC., DBA NATIONAL SUNSHINE AUTO PARTS	Miami, FL	SBE-G&S
STEIN PAINT COMPANY	Miami, FL	SBE-G&S
THE TOOL PLACE CORP.	Miami, FL	SBE-G&S

ADDITIONAL INFORMATION:

Pursuant to Resolution No. R-300-20 purchase of 140 CNG low floor 40-foot buses. This purchase includes a maintenance plan according to DTPW that aligns with the statement in the current item concerning the lower cost of this contract, due to the purchase of new buses under warranty.

<http://intra/gia/matter.asp?matter=200176&file=true&yearFolder=Y2020>

APPLICABLE LEGISLATION/POLICY

Section 2-8.1 of the County Code, (Contracts and Purchases Generally), requires formal sealed bids for purchases over \$250,000; describes the circumstances under which non-competitive purchases may be approved; establishes requirements for legacy purchases, designated purchases, and single vehicle leases; provides that procurement procedures shall be established by I.O. and approved by the Board.

[https://library.municode.com/fl/miami -
dade county/codes/code of ordinances?nodeId=PTIIICOR CH2AD ARTIINGE S2-8.1COPUGE](https://library.municode.com/fl/miami_-_dade_county/codes/code_of_ordinances?nodeId=PTIIICOR_CH2AD_ARTIINGE_S2-8.1COPUGE)

Resolution No. R-187-12, adopted February 21, 2012, directs the mayor to include due diligence information in memoranda recommending certain contract awards.

<http://intra/gia/matter.asp?matter=120287&file=true&yearFolder=Y2012>

Resolution No. R-806-14, adopted September 16, 2014, authorized additional expenditure authority in a total amount up to \$133,936,000.00 for prequalification pool contracts to purchase air compressors, parts and accessories.

<http://www.miamidade.gov/govaction/matter.asp?matter=141812&file=true&fileAnalysis=false&yearFolder=Y2014>

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Resolution No. R-140-15, adopted February 3, 2015, directs the mayor or designee to conduct a full review, prior to the re-procurement of replacement contracts for goods or services of the scopes of services or goods requested to ensure such contracts reflect the current need of the County, to include information recommendations to the Board.

<http://intra/gia/matter.asp?matter=150090&file=true&yearFolder=Y2015>

Resolution No. R-1011-15, adopted November 3, 2015, directs the mayor or his designee to require that vendors provide addresses of all local branch offices and headquarters and the number of percentage of local residents such as vendors employ.

<http://intra/gia/matter.asp?matter=152271&file=true&yearFolder=Y2015>

Resolution No. R-718-17, adopted July 6, 2017, directs the mayor or his designee to commence planning for re-procurement no later than 18 months prior to the expiration of contracts and prequalification pools for purchases of goods or services and directing the county mayor or his designee on a quarterly basis to identify in writing to the commission auditor those contracts that prequalification pools that are set to expire no later than 18 months prior to expiration.

<http://intra/gia/matter.asp?matter=171632&file=true&yearFolder=Y2017>

Resolution No. R-477-18, adopted May 1, 2018, Directing The County Mayor or County Mayor's Designee To Disclose To Board Reasons Goods and Services are not being procured through local businesses when recommendation is to award contract to non-local vendor or establish a prequalification pool of vendors where less than 75% of the pool members are local businesses.

<http://www.miamidade.gov/govaction/matter.asp?matter=180822&file=true&fileAnalysis=true&yearFolder=Y2018>

Resolution No. R-828-19, adopted July 23, 2019, established a policy of Miami-Dade County for disclosure of past and present discrimination lawsuits in solicitation submissions.

<http://www.miamidade.gov/govaction/matter.asp?matter=190936&file=true&fileAnalysis=false&yearFolder=Y2019>

Implementing Order 2-13, (Guidelines and Procedures Regarding Legal Opinions with Respect to County Competitive Processes), authorizes the County Mayor or designee to issue a written request for a Responsiveness Opinion when an issue of responsiveness is identified in response to a solicitation that will affect the ultimate award of the solicitation. Requires responsiveness opinions to be presented to the Board with agenda item.

<http://www.miamidade.gov/aopdfdoc/aopdf/pdffiles/IO2-13.pdf>

Implementing Order 3-38, (Purchasing of Goods and Services), governs the County's processes and procedures for the purchase of goods and services including professional services. It establishes the roles and responsibilities of the Internal Services Department, methods of purchasing goods and services, and the authority to award contracts. Contains requirements for access contracts, emergency purchases, bid waivers, confirmation purchases, and sole sources.

<http://www.miamidade.gov/aopdfdoc/aopdf/pdffiles/IO3-38.pdf>